The attached listing is provided as documentation of the type of feedback, level of relationship and breadth of contact occurring on a regular basis.

10/16/13 Annie Jung, Associate Executive Director, New Mexico Medical Society
Re: SCP/SNCP Briefing to NMMS
You read my mind. This is very helpful.

11/5/13 Jenny Vincent, Program Director, Leadership New Mexico
Re: Presentation to LNM Core Program
- Good that presentation was at state level.
- Hard to explain the detail of Medicaid in a way that someone not in healthcare can understand. Quiz questions helped to stay engaged.
- Factually based presentation. Good information x3
- Great speaker.
- Good, straightforward presentation.
- Good presentation, good presenter.
- Jeff cleared up a lot of misconceptions about Medicaid.
- Very informative. Happy to understand how Medicaid works in our state. That centennial care is Medicaid as well as other MCO’s.
- Very detailed presentation with quite a lot of statistical data.
- Knowledgeable, confident and credible speaker.
- So much information to absorb over the last few hours. I appreciated his no nonsense approach to the info!
- Interesting
- Very helpful. Clear, created a context.
- Very informative while staying neutral. Difficult to do and very well done.
- Thank you for the clarification and education of Medicaid.
- I learned details about the Medicaid program including the history and current status of the program. NM program will continue to expand which will increase cost. Who pays for it?
- Cleared up confusion of new centennial program and explained the funding stream for future health insurance in the state.
- Well-informed speaker. He brought the large national issues down to a state and even local level. Thanks!
- Covered a lot of information. The quizzes helped in making the topic easier to understand.
- Good clarification of what Medicaid is within NM.
- Really great presentation that helped put all the others in perspective. The slides were simple to understand and helped solidify concepts.

11/5/14 Peter Hofstetter, CEO, Holy Cross Hospital
Re: Summary of Medicaid Supplement 13-05, Payments for Inductions and C-Sections, resulting from NMHA led language coordinated with NM Medical Society
Damn you’re good. Thanks
11/13/13 Don Weidemann, CEO, Union County General Hospital  
Re: Don’s departure from the hospital  
It has been a privilege working with you in so many ways. I have appreciated your leadership at the association so much over the past four years that I have been here. The support you have given to our hospital and the network has been tremendous.

12/17/13 Peter Hofstetter, CEO, Holy Cross Hospital  
Re: Review of Local Hospitals Taxes for Taos Study Group  
You are awesome, thanks. This is perfect and we will be using it as part of our study group presentation.

1/27/14 Peter Hofstetter, CEO, Holy Cross Hospital  
Re: Intervention to Resolve a weekend prior auth problem  
Got a rash of calls from BC/BS yesterday. Too funny...

2/19/14 Sheri Milone, CEO, Lovelace Women’s Hospital  
Re: Materials for Sen. Heinrich visit to hospital  
Wow – you guys are fast!!!

2/28/14 Sylvia Kelly, CEO, HealthSouth Rehabilitation Hospital  
Re: NMHA Member FYI  
Hi, Jeff, love the Member FYI...

3/10/13 Sylvia Kelly, CEO, HealthSouth Rehabilitation Hospital  
Re: CMS Response to NMHA Comments on National IRF 75% Rule  
Jeff and Beth, thank you so much for this! You two can always be counted on to help our industry and we are grateful. Justin Hunter [HealthSouth national government relations] sends his thanks and appreciation. This is a great letter to have on hand!

3/14/14 Jim Adams, VP, Reimbursement, Ardent Health Services  
Re: SNCP Legislation  
Jeff, Thank you very much for the leadership you displayed in the process of getting Governor Martinez to approve the safety net care provider program. We truly appreciate your efforts.

5/23/14 Claudia Saiz, COO, Advanced Care Hospital of Southern New Mexico  
Re: Resolution to payment for problem Centennial Care $100k claim  
Hi Jeff, I wanted to extend a BIG THANK YOU for the help you extended in getting our claim resolved. The claim was almost paid in full!!!! We are all so grateful that we have such great support from you all. Beth, Thank you as well!!

6/4/14 Bret Goebel, CFO, Sierra Vista Hospital and Guadalupe County Hospital  
Re: Impact of SNCP Payments  
Hello Jeff (and Dan and Beth) - I think NMHA and its leadership (Jeff) and advocacy (Dan) and all that Beth has done (too!) are due a really huge.....THANK-YOU!! I tabulated the anticipated impact to the NM Rural Hospital Network (including Holy Cross Hospital) and it is almost $21 million for the first year. I think that the work of the NMHA team members and the tireless efforts of Jeff (as well as Dan & Beth) are to be commended. Hopefully you will hear this from others besides me - but I would be embarrassed or even ashamed if I were to overlook this accomplishment. I certainly know it has not been an easy path. Again - THANK-YOU NMHA and its leadership (Jeff), advocacy (Dan), and the fine work done by Beth as well. If I'm missing anyone - please forgive me and remind me who it is. I suppose a message of similar appreciation would be in order for Brent Earnest as well. With lots of appreciation ---------
7/7/14 Gretchen Gemeinhardt, Professor, UNM School of Public Administration  
Re: Guest lecture for Health Policy class
I wanted to thank you again for speaking to my class. The students were impressed with what NMHA is involved with and perhaps a little overwhelmed. The content of your presentation helped them appreciate the challenges facing hospitals in NM, particularly those that are small and under-resourced.

7/29/14 Al Altman, Interim CEO, Union County General Hospital  
Re: Receipt of SNCP UC Payment
Jeff, UCGH received the SNCP money today, the exact amount on your spread sheet. Thank you and all who helped make this possible. This critical access hospital would not easily survive without this funding.

10/3/14 Carol Eck, CEO, Peak Behavioral Health Services  
Re: Ebola Update Call with NMDOH
Thank you for organizing this. It was incredibly helpful.

10/27/14 Maulik Joshi, SVP, AHA, President, Health Research & Educational Trust  
Re: Summary of NMHA’s Hospital Engagement Network (HEN) Outcomes
- New Mexico is ranked 5th out of the 31 HRET states for their ACT score and has consistently shown high performance. The results are very impressive!
- NM has a role model relationship with the QIO from the start.
- NM excels at Falls, EED, Pressure Ulcers, SSI, VAE and VTE and have an In depth understanding of their data, which helps them drill down and work with hospitals needing extra attention.
- NM has an engaging Relationship and communication strategy that keeps the hospitals involved, including monthly coaching calls and individualized site visits. NM has done this well both technically and through relationships!

****Kudos to NMHA Staff****

12/30/13 Sylvia Kelly, CEO, HealthSouth Rehabilitation Hospital  
Re: Announcement of IRF inclusion in Alternative Benefit Package
That is such awesome news!!! Thank you, Beth – we know you put lots of time and energy into this and we so appreciate it.

7/30/14 Suzanne Quillen, CEO,  
Re: Centennial Care Implementation Details for Rehab and LTACH
Thank you Beth. I just can’t thank you enough for all your efforts. We would still be in the weeds with all of this if not for you advocating for us.