

Hospitals and Health Systems Report Moderate Salary Increases *2011 Survey of Manager and Executive Compensation in Hospitals and Health Systems released by Sullivan, Cotter and Associates, Inc.*

November 16, 2011, - CHICAGO - Sullivan, Cotter and Associates, Inc., a health care compensation and human resource management consulting firm, has just published the 2011 *Survey of Manager and Executive Compensation in Hospitals and Health Systems*. This is the nineteenth edition of the respected industry resource. More than 290 health systems and 930 hospitals participated in the survey, submitting data for nearly 23,900 executives and managers between March and July 2011.

A key finding of the survey was that among health systems and hospitals that participated in both 2010 and 2011, base salaries increased on average by 3.1% and 2.7%, respectively. These increases are consistent with the budgeted 2011 salary increases for health systems and hospitals of 2.9%.

“Salary increases continue to be moderate,” noted SullivanCotter Managing Principal [Tom Pavlik](#). “For next year; the data indicate average projected budgets of 3.0% for executives and 2.7% for managers in health systems and hospitals although these data were collected prior to the current economic turmoil. However, we did see around a 4.5% increase in total cash compensation levels.”

SullivanCotter’s [Survey of Manager and Executive Compensation in Hospitals and Health Systems](#) provides not only cash compensation data for executive and management jobs in hospitals and health systems, but also data on pay practices, annual incentive plans, supplemental benefits, perquisites, nonqualified retirement plans, and much more.

The 2011 *Survey of Manager and Executive Compensation in Hospitals and Health Systems* is now available for [purchase](#). The cost to health care organizations agreeing to participate in next year’s survey is \$1,000 (includes hardcopy and CD format); for those not wishing to participate, the cost is \$2,250 for a hardcopy and \$250 for CD format. The survey is also available to non-health care organizations. To order a copy, please visit the Sullivan, Cotter and Associates website at www.sullivancotter.com or contact Jill St. Aubin, survey project coordinator, at 612-294-3638, or email jillstaubin@sullivancotter.com.

Sullivan, Cotter and Associates, Inc. specializes in the assessment and development of total compensation and reward programs for physicians and executives in the health care industry. Since 1992, SullivanCotter has worked closely with health care organization executives, boards and compensation committees to devise innovative compensation solutions that attract and retain leadership talent while satisfying not-for-profit missions and regulatory requirements. A leader in independent consulting, benchmarking, trends and analyses, SullivanCotter has also developed the most widely recognized physician and executive compensation surveys in the United States. For more information, visit www.sullivancotter.com or call 888-739-7039.